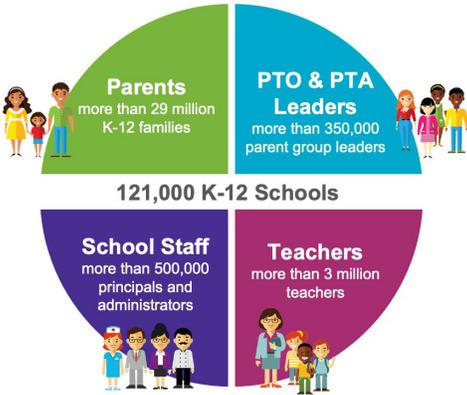




School Family Media®

We reach and engage the whole school community.

School Family Media helps brands connect with parents, teachers, and PTO and PTA leaders throughout the school year through our digital platforms, on-site product sampling, sponsored content, lead generation, high-touch experiential events, and more.



Our expertise lies in our unmatched connection to schools.

We understand how schools, PTO and PTA leaders, volunteers, teachers, and parents interact and work together. Our knowledge, trusted voice, and rock-solid connections give your brand the visibility and engagement you're looking for. Getting started is as easy as telling us your goals, budget, and time frame, then letting us create the perfect program that reaches and activates your desired audience.

Connecting to Key School Audiences

1999

PTO TODAY

The One Stop Resource for K-12 Parent Leaders



2008

SchoolFamily Sampling

Hand-to-Hand Distribution via Community Influencers



2013

TeacherLists

The Leading Back To School School Supply Shopping Solution for Teachers and Parents



2020

College CheckLists

The Off-To-College Planning and Prep Solution for Students



PTO Today Magazine

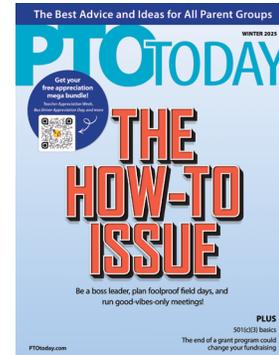
2025-2026 Calendar & Rate Card

Connect your product or service with engaged local PTO and PTA leaders during the critical back-to-school and spring semesters with *PTO Today* magazine. PTO Today's flagship publication is the only magazine dedicated to the entire school parent group market—reaching more than 84,000 K-8 schools (public, private, parochial) across the country.

Calendar

| | Space Reservation Deadline | Ad Materials Deadline | Issue in Schools |
|----------------------------|-------------------------------|--------------------------|---------------------|
| Back to School 2025 | 6/10/25 | 6/17/25 | 8/11 - 8/16/25 |
| Fall 2025 | 7/15/25 | 7/22/25 | 9/15 - 9/20/25 |
| Winter 2026 | 10/31/25 | 11/7/25 | 1/5 - 1/10/26 |
| Spring 2026 | 1/14/26 | 1/21/26 | 3/16 - 3/20/26 |

PTO TODAY[®]



"As a new PTO President, I find the articles very helpful, and we have used a few companies featured in the magazine."

General Advertising Rates

Rate Card effective May 1, 2025. All rates are net of agency discount and include 4-color printing. Publisher reserves the right to decline materials that are considered advertorial.

| | 1X | 2X | 4X |
|------------------------------|----------|----------|----------|
| 2-Page Spread* | \$19,795 | \$18,595 | \$15,495 |
| ½-Page Spread* | \$12,995 | \$11,695 | \$9,495 |
| Full-Page* | \$12,395 | \$11,195 | \$8,995 |
| 1/2 Page | \$8,595 | \$7,895 | \$5,995 |
| Back Cover/Cover IV | \$16,895 | \$15,095 | \$11,395 |
| Inside Front/Cover II | \$16,195 | \$14,495 | \$10,695 |
| Inside Back/Cover III | \$14,895 | \$13,695 | \$10,295 |
| Single Block | \$1,695 | \$1,595 | \$1,195 |
| Double Block | \$3,295 | \$2,895 | \$2,395 |

* Add 10% for premium position

In a survey of school parent group leaders:

94%

said they are likely to consider using vendors

featured in **PTO Today** magazine

Preferred Customer Program!

Earn credits toward *PTO Today* magazine advertising with every dollar you spend on non-magazine media.



PTO Today Magazine

2025-2026 Calendar & Rate Card

General Advertising Sizes

All rates include 4-color printing. No competitive separation offered. All rates are net of agency discount.

2-Page Spread
bleed: 16.25 x 10.75
trim: 16 x 10.5
live area: 15.5 x 10

Full Page
bleed: 8.25 x 10.75
trim: 8 x 10.5
live area: 7.5 x 10

1/2 Page
 7.25 x 4.75

1/2-Page Spread
bleed: 16.25 x 5.375
trim: 16 x 5.25
live area: 15.5 x 5, gutter allowance: 0.5

live area: 7.5 x 5 *live area:* 7.5 x 5

Double Block
 3.5 x 4.125

Single Block
 3.5 x 2

Blow-in Card Rates

Minimum size: 3.5" x 5"

Maximum size: 5.5" x 5.5"

Required paper stock weight: 80lb cover or 100lb text stock

Cost: \$6,000 / \$4,500 with companion ad (1/2 page or larger)

Outsert Rates

Position your sales material as a polybagged outsert with select issues of *PTO Today* magazine. Contact John Williams for further information at 800-644-3561, ext. 201.



PTO TODAY MAGAZINE READERSHIP SURVEY

PTO Today Magazine is mailed directly to school parent group leaders at 84,000 K- 8 schools nationwide.



Of those active PTO/A leaders responding to our survey:

71%

represent an elementary school PTO/A

10%

represent a K-8 school

7%

represent a middle school

6%

represent a K-12 school

95% said they find PTO Today Magazine useful



Actions taken after learning about new services or companies through ads in PTO Today Magazine

77%

Visited a company's website

72%

Saved company's ad for future reference

70%

Discussed or shared company information with their board

96%

ranked the ads in PTO Today Magazine as relevant to their role as a parent group volunteer

94%

said they are likely to consider using vendors and resources featured in PTO Today Magazine

92%

cited 24/7 access to the digital edition of PTO Today Magazine as a helpful resource for their parent group

What PTO/A leaders had to say about PTO Today Magazine



"I just wanted to share how much I enjoy reading PTO Today Magazine! The content is always relevant, practical, and encouraging. From fundraising tips to community-building ideas, every issue is full of inspiration and real solutions that help parent leaders feel more confident and connected. Thank you for creating such a valuable resource for school communities!"



"As a new PTO President, I find the articles very helpful, and we have used a few companies featured in the magazine."



"We just love having that hard copy to be able to read and pass around!"

"I find that the different companies that offer fundraisers and insight from other PTO/PTA groups events/activities and how they do things the most helpful!"



"I love getting the physical magazine to share at meetings."

"Thank you so much for sharing trusted vendors. This helps us so much – not having to search for fundraisers to do."



"I enjoy all that PTO Today Magazine offers. I love that it features ideas that can help our PTO thrive."

"I love the variety of ideas and advice that are consistently offered by PTO Today. We are a very new group, and...the magazine offers ideas that we would never think of and information that we are certainly not aware of on our own. We have learned and implemented a lot that we have seen published through PTO Today, and we appreciate it! It would be a hard job without the help of an "expert" such as yourselves."

PTO Today Expos

Meet and Network with School PTO and PTA Leaders This Spring

Every PTO Today Expo event attracts hundreds of active PTO and PTA decisionmakers who are looking to raise money and spend money on behalf of their schools. No matter what business you're in—fundraising, playground equipment, arts & enrichment programming, etc.—you can't afford to miss this opportunity to meet face to face with parent group leaders and impact their plans and purchasing decisions for the 2026-2027 school year.



| Location | Event Details | |
|---------------------------------------|-----------------------|----------------------|
| Novi (Detroit), Michigan | Feb. 25, 2026 | 9am - 1pm Local Time |
| Mesquite (Dallas), Texas | March 12, 2026 | 9am - 1pm Local Time |
| Conroe (Houston), TX | March 17, 2026 | 9am - 1pm Local Time |
| Edison, NJ | March 24, 2026 | 9am - 1pm Local Time |
| Oakbrook Terrace (Chicago), IL | April 2, 2026 | 9am - 1pm Local Time |
| Marlborough (New England), MA | April 15, 2026 | 9am - 1pm Local Time |

Reserve Your Booth Space Now at PTOtoday.com/exhibitor

Pick one event location or exhibit at them all for broad reach exposure. Contact John Williams at 800-644-3561, ext. 201 or jwilliams@ptotoday.com to learn more about how PTO Today Expo events can grow your business.



What attendees say:

98% of previous attendees found an exhibitor at the show that they would like to use in the future.

"We met tons of vendors, got some great ideas and free stuff!! We have used two of the vendors that we met at the expo and I'm about to contact a third for a Christmas event. Thank you!"

—Shelley Taylor,
Northfield PTO, Sparta, TN

What exhibitors say:

91% of previous exhibitors say they'll exhibit at a show again.

"PTO Today expos have more focused attendance than other shows. Everyone that came to our booth was a potential client."

—Ryan Thompson,
Mobile Ed Productions

PTO Today Expos

Exhibitor and Sponsorship Opportunities

A wide range of exhibitor and sponsorship opportunities are available for every kind of business and budget.

Event Sponsorship Opportunities

National, local, and a limited number of remote sponsorships are available at all PTO Today Expo event locations. Space is limited.

National Event Sponsorship includes:

- Premium double booth space in the Sponsor Pavilion (best of floor positioning)
- Logo/company name on attendee tote bag*
- Opt-in email list of parent group attendees from all sponsored events
- Logo on PTO Today Expo attendee registration outreach emails in event service area
- Logo on Sponsors and Exhibitors page of PTOtoday.com
- Opportunity to include literature in all tote bags at all events*
- Opportunity to participate in Sponsor Raffle

Cost \$19,500 (includes all six events)

Local Event Sponsorship includes:

- Premium double booth space in Sponsor Pavilion (limited availability)
- Opt-in email list of parent group attendees from each sponsored event
- Logo with link to your website on Sponsors and Exhibitors page of PTOtoday.com
- Opportunity to participate in Sponsor Raffle

Cost \$3,500 per individual event

National Remote Sponsorship includes:

For companies and organizations unable to attend in-person, we are offering three unique remote sponsorships at each Spring 2026 PTO Today Expo event. Highlights include:

- Opt-in attendee list
- Option to include literature in attendee tote bags at all Expo events*
- Sponsor-program "call out" at all Expo events

Cost starting at \$6,500

**All deliverables dependent on sponsor delivering related assets within set deadlines*

Visit [PTOtoday.com/exhibitor](https://ptotoday.com/exhibitor) to reserve your spot today!

Exhibit at a Show

| | |
|--------------------------------|---------|
| Standard Booth | \$995 |
| Premium Corner Booth | \$1,195 |
| Double Standard Booth | \$1,490 |
| Double Premium Booth | \$2,300 |
| Tabletop (A&E/Non-profit only) | \$300 |



Questions?



For information about sponsorships available, contact John Williams at jwilliams@ptotoday.com or 800-644-3561, ext. 201.

Offsite Expo Sponsorship



Volunteer MVP Award

Cost (6 shows): \$9,000
(includes cost of prizes)

Details: This award celebrates one outstanding expo attendee who embodies the spirit of a parent group leader. During the expo, attendees will have the opportunity to nominate fellow members. One winner will be chosen and announced at a designated time, honoring their dedication and impact.

Prize: \$250 Visa gift card and opportunity to provide an incremental prize (1 per show)



Parent Group Appreciation Award

Cost (6 shows): \$9,000
(includes cost of prizes)

Details: This award recognizes one group of attendees who attend the Expo together with three or more fellow volunteers, celebrating their commitment to teamwork and community involvement.

Prize: \$500 Visa gift card
(1 per show)



Teacher Appreciation Award

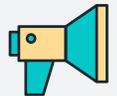
Cost (6 shows): \$6,500

Details: This award supports parent groups in creating a memorable Teacher Appreciation event at their school. Whether it's a cash prize to fund a teacher luncheon or products that teachers will enjoy, the prize is tailored to the sponsor's preference.

Prize: Varies based on sponsor. Prize must be valued at a minimum of \$200. (1 per show)



Sponsorship Exposure Opportunities:



- **Prominent Logo Placement:** Linked logo on the expo landing page, featured logo on all event marketing emails, visible on-site signage, and displayed on winner certificates.
- **Brand Recognition:** Your company name is mentioned throughout the live event, ensuring consistent visibility and engagement with attendees.

**Sponsors will also receive the complete opt-in attendee list from each show.*

Assets required:



- **Web logo:** Full-color vector RGB EPS file
- **Printed signage logo:** Full-color vector file

Questions?

For information about sponsorships available, contact

John Williams at jwilliams@ptotoday.com or 800-644-3561, ext. 201.



PTO Today Digital Advertising

2025-2026 Rate Card



PTOtoday.com is the largest and most highly trafficked online destination for involved parent-teacher group decisionmakers looking for expert ideas, information, and interaction with other parent groups across the country. Whether your business is big or small, PTOtoday.com has opportunities for you to connect with this motivated and growing audience of school parent group leaders.

Parent Group Leader Retargeting

Drive immediate clicks to your website as PTO and PTA leaders browse the web

Our retargeting audience is created by the people who visit our sites: PTO and PTA leaders. With a retargeting campaign, your ad will be seen by these leaders as they browse the web and visit other sites. Your ads are delivered in a consistent and well-paced fashion so that your product, program, or service stays top of mind with your potential customers.

- Reach the exact PTO and PTA leaders you want to reach with a national or geotargeted campaign
- Bring visitors to your landing page of choice

Average PTO Today Retargeting CTR

1% - 1.5%

Preferred Customer Program!

Earn credits toward *PTO Today* magazine advertising with every dollar you spend on non-magazine media.



| First Party Data Targeted Placements | CPM | Ad types |
|--------------------------------------|------------|---|
| Google Ad Network | \$15 | Responsive ads are recommended; multiple formats accepted, including video. |
| Facebook | \$18 | |
| YouTube (:06, :15, :30) | \$7 - \$16 | |

As a default, ads are blocked from being served on sites that are overtly sexual, unduly crass, or sexually inappropriate for a family audience. In addition, sites that denigrate any person or group (e.g., race, religion, gender, gender identity, sexual orientation, special needs) or play on negative stereotypes are also excluded. This is done directly through the Google platform.

PTO Today Digital Advertising

2025-2026 Rate Card



Banner Advertising

Key decisionmakers are just one click away from your website.

New content, helpful resources, engaging programs, and a dynamic file exchange keep leaders coming back to PTOtoday.com again and again. Placing your banner ads on PTOtoday.com keeps your business visible, top of mind, and instantly accessible to PTO and PTA leaders as they actively seek out resources to help their group.

Sizes



728 x 90 banner

Located on every interior page of our website



300 x 250 banner

Located on all article pages



320 x 50 banner

Optimized for mobile

BANNER PRICING

Base rate: \$10/thousand impressions

PTOtoday.com averages more than 180,000 unique users each month.

Enjoy a substantial savings with custom digital packages!

Let us design a custom package for you based on your individual business goals, budget, and volume needs.

(Based on the minimum purchase of 100,000 impressions, the monthly cost would be \$1,000. All prices are net. All creative for banner ads is due 2 weeks prior to start of campaign.)



"It is a great resource for fundraising ideas and group activities. I also love the tips on how to get more volunteers involved!"

In a survey of school parent group leaders:

95% are
VERY FAMILIAR or
SOMEWHAT FAMILIAR with PTOtoday.com



PTO Today Digital Advertising 2025-2026 Rate Card



Topic Page Fixed Banner Sponsorship

Sponsor a topic page that is contextual to your business and highly trafficked by PTO and PTA leaders.

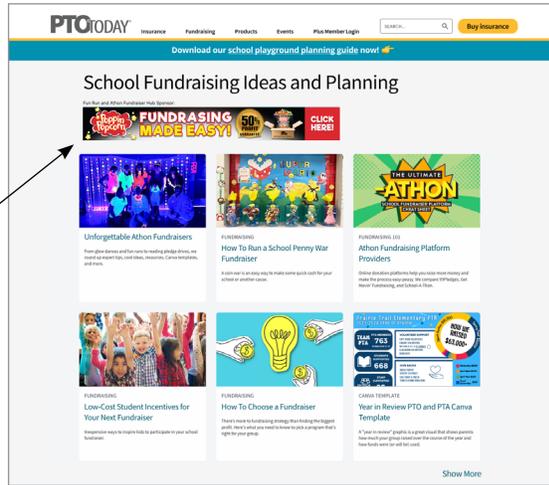
Pricing

Reach out to John Williams at jwilliams@ptotoday.com for a quote and details.

728 x 90 banner

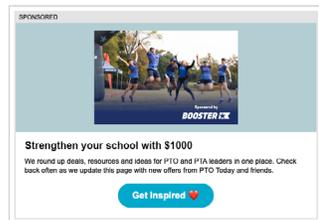


320 x 50 banner
Optimized for mobile

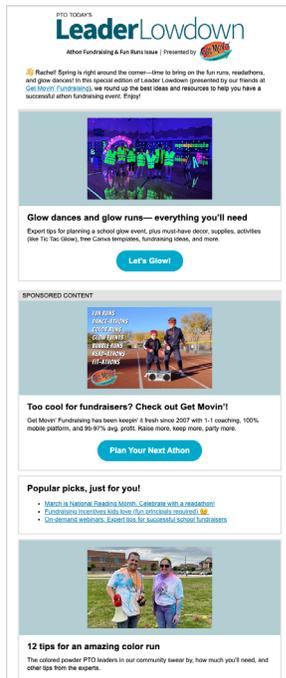


“Leader Lowdown” Email Newsletter

Immediately stand out to 54,000+ of our most involved leaders who subscribe to our weekly email newsletter.



Sponsored content block
Includes your headline and copy (in the PTO Today voice), image and button driving interested PTO and PTA leaders to your website. Want a more integrated campaign? Ask us about a custom traffic driving program.



Sponsor Takeover

Our weekly edition of the newsletter, presented by your company! This unique opportunity includes a clickable logo in the newsletter masthead, sponsor acknowledgement and link to your website in the welcome note, and a sponsored content block. Special contextually themed editions are available at limited times throughout the school year, like back-to-school and teacher appreciation.

NEWSLETTER PRICING

| | |
|-------------------------|-------------------|
| Sponsored content block | \$1,250 per issue |
| Sponsor takeover | \$5,000 per issue |



PTO Today's Digital Marketplace for PTO and PTA Leaders

Advertise your promotion or special offer designed just for school parent groups

As the #1 resource for school parent groups, PTOtoday.com makes it easy for active PTO and PTA leaders to find expert content, ideas, vendors, and so much more. The Deals, Steals and Ideas hub is a turnkey opportunity for your business to advertise a message and special offer to PTO and PTA leaders who are actively looking for promotions and ideas from trusted PTO Today partners. A prominent content block featuring your headline, offer, image, text, and a button linking to your website drives interest and new business throughout the course of the year. **Monthly campaign launches enable you to align your ad block messaging and offer with your current or seasonal marketing strategy.**

The screenshot shows the PTO Today website interface. At the top, there's a navigation bar with the PTO Today logo and a search bar. Below the navigation, the main heading reads "Deals, Steals, and Ideas for PTO and PTA Leaders". The content is organized into a grid of promotional cards. Each card features an image, a title, a brief description, and a call-to-action button. The categories shown include:

- HOLIDAY SHOP:** "Your Quality Holiday Shop" with a "Request a Gift Sample" button.
- PLAYGROUND AND RECREATION:** "Funding for Your Playground or Outdoor Classroom!" with a "Find Out More" button.
- RETAIL OFFER:** "Shop #PTOlife Shirts and Accessories" with a "Shop Now" button.
- FOOD FUNDRAISER:** "Smoked Snack Sticks for Fundraising! Free Sample!" with a "Get Free Sample" button.
- ATHON FUNDRAISER:** "Sign with Apex, get \$1,500" with a "Bring Apex to Your School" button.
- SHOPPING FUNDRAISER:** "You Save 20%, Minted Donates 15%" with a "Learn More" button.

To view the current edition, visit www.ptotoday.com/deals.

PTO TODAY

Yearlong marketing of the Digital Marketplace includes:

- PTO Today Magazine callout x2
- Monthly feature in e-newsletter to over 40,000 subscribers
- Prominent placement on PTOtoday.com main navigation
- Social and digital promotion

Available categories:

- Athon Fundraiser
- School Spirit
- Food Fundraiser
- Apps and Software
- Holiday Shop
- Product Fundraiser
- Playground and Recreation
- Event
- Arts & Enrichment
- Miscellaneous
- Restaurant Fundraiser
- Collection Program
- Shopping Fundraiser
- Retail Offer

Questions?

For more information, contact

John Williams at jwilliams@ptotoday.com

or 800-644-3561, ext. 201.



| Program Duration | Launch Date | Reservation Due | Assets and Offer Due | Cost per Block |
|----------------------|---------------------|--|--|--|
| 12 month term | First of each month | 30 days prior to scheduled launch date | 15 days prior to scheduled launch date | \$2,800 per term (\$1,500 for each additional block) |

Flexible monthly campaign changes (per category tag) enable you to change your offer or messaging to align with your seasonal marketing objectives. Updated offer and messaging is due 15 days prior to live date, with changes going live at the beginning of the month. Ordering of ad blocks is randomized and shuffled for each visitor.

PTO Today Learning Lounge



Generate leads through a unique partner-level webinar sponsorship

PTO and PTA leaders who attend PTO Today's Learning Lounge webinars are actively looking to develop the skills and know-how required to successfully lead their school parent group. During each educational webinar, PTO Today experts share best practices, tips, ideas, tactical advice and resources with PTO and PTA leaders. Two hands-on webinars will be offered in Spring 2026. Sponsoring this partner-level program not only aligns your business with PTO Today, but also provides a guaranteed stream of PTO and PTA leads.

Creative Teacher Appreciation Ideas You Haven't Tried (Yet!)

*Tuesday, February 10th
at 11 a.m. or 2 p.m. ET*

Sponsor Assets due December 15, 2025

A Year of Fundraising Wins: Fresh Ideas for Every Season

*Tuesday, March 24th
at 11 a.m. or 2 p.m. ET*

Sponsor Assets due February 2, 2026

Webinar Sponsorship Benefits

Sponsorship is strictly limited to six companies per webinar and includes:

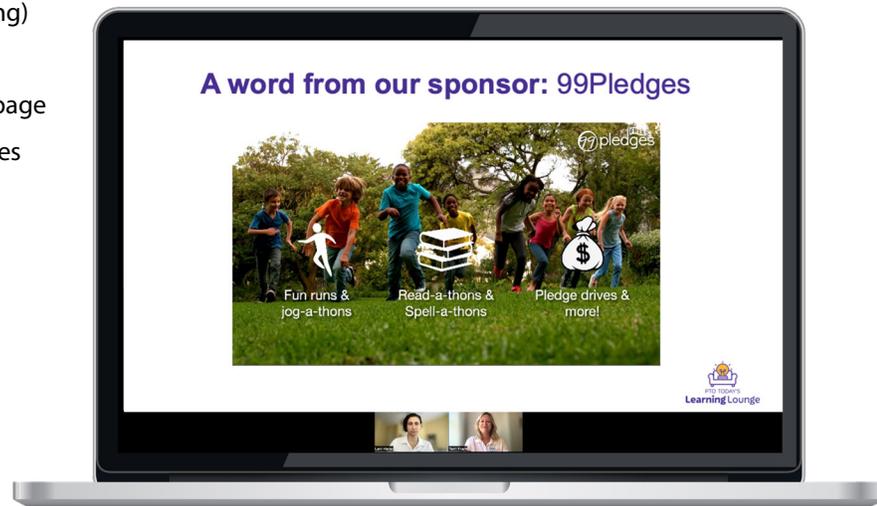
- Uncapped registration leads with Gold sponsorship (800+); 500 leads with Silver sponsorship; 250 leads with Bronze. Lead report includes attendee first and last name, role on the parent group, email address, school affiliation, and school address.
- Option to include your 30-second commercial (shown during the webinar and in the webinar recording)
- Logo on PTO Today outreach emails
- Logo and link on PTO Today Learning Lounge landing page
- Option to provide a raffle giveaway for session attendees

PTO Today Learning Lounge Webinar Sponsorship Investment:

- Gold sponsorship (800+ leads): \$7,000
- Silver sponsorship (500 leads): \$4,500
- Bronze sponsorship (250 leads): \$2,500

Sponsor assets:

- Logo: Full-color vector RGB EPS file
- 30-second video: .mp4 files encoded with H.264 video and AAC audio; please note the video cannot exceed 30 seconds.



Questions?

For information about sponsorships available, contact John Williams at jwilliams@ptotoday.com or 800-644-3561, ext. 201.



Custom Programming Planned, Promoted, and Hosted by PTO and PTA Groups

School Family Nights® provide year-round branding, corporate goodwill, and sampling opportunities for brands. Family Science Night™, Family Reading Night™, Family Movie Night®, Family Tech Talk Night™, and more bring together more than 1 million families every year for a night of fun and learning, in-person or online.

Just a few of the brands we've worked with:



Canon
SEE IMPOSSIBLE

**BEST
BUY.**



**TREND
MICRO**



Tell us your brand's goals, and we'll activate our network of PTO and PTA leaders to create custom experiential events—starring your brand—for families at their school. These grassroots, high-touch sponsorships bring your brand to life within the school community, reaching thousands of active, engaged parents and their kids.

From setting up product demos and displays at highly trafficked school events to a full-on family night, our expertise in developing experiential, turnkey content for schools extends the value of your brand in an authentic way.





Experiential, hand-to-hand sampling distribution at school events by community influencers

Reach your target audience in uncluttered and contextual environments that spark authentic conversation and brand buzz within school communities.

The school parent group (PTO, PTA) is the heart of the school. This influential group of parent volunteers is responsible for “making the magic happen” at schools: planning fun events that engage families, teacher appreciation moments, fundraising, community service projects, and more. Through our PTO Today media property, School Family Media can connect your brand to meaningful moments that are executed by parent groups at schools throughout the year.



Align your brand with happenings that are celebrated in schools, like:

- Back-to-school
- Teacher appreciation
- Halloween
- Holiday season
- 100th day of school
- Random Acts of Kindness Week
- Valentine’s Day
- National Reading Month
- Health and wellness
- Fun national holidays (like National Popcorn Day, Cereal Day, etc.)



**Pricing based on quantity, segmentation needs, size, and weight of sampled product, etc.*

Turnkey, grassroots sampling at schools sets your brand apart

Work with us to design a custom sampling program that delivers on your marketing goals.

Gain the trusted endorsement of schools and influential school leaders while encouraging product trial, supporting shopper marketing efforts, and more. Options include targeting parents, teachers, and/or PTO leaders for full-size and trial-size samples, product demos, giveaways, and more.

- **Distribution:** School Year
- **Geography:** National, with options to geotarget
- **Quantity:** Up to 2 Million
- **Pricing:** Starts at \$25,000*
- **Category Exclusivity:** Yes
- **Research Included:** Yes, PTO leaders who execute program
- **Influencer marketing:** Available upon request

Custom sampling case studies



[Drive Homeopathic Product Trial to Teachers Ahead of Cold & Flu Season](#)



[Product Trial and Purchase Intent for Toy Line During Holiday Season](#)



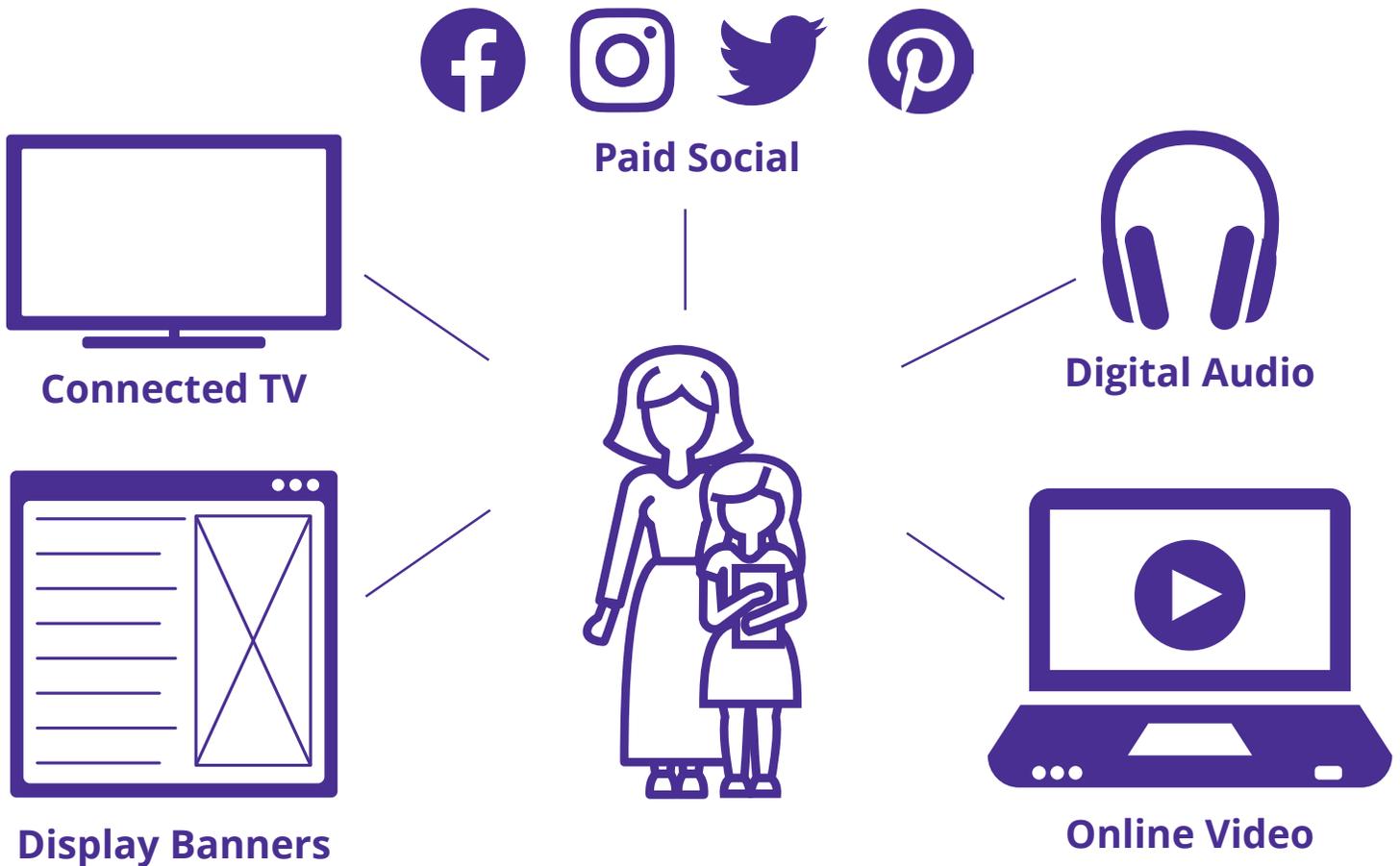
[Generate Awareness and Trial of New Brand Extension Among Young Hispanic Families](#)

Visit the [School Family Media website](#) for more marketing opportunities!





End-to-end digital campaigns across devices to influence parents



Program

- Targeted campaigns with proprietary intent data of audiences in the market for family / kid / mom-focused products
- Isolate and deliver separate campaigns to a teacher / school staff audience
- Campaign ad channels span devices and formats



Visit the [School Family Media website](#) for more marketing opportunities!





We're revolutionizing how parents shop for back to school

Our [TeacherLists](#) platform has more than 1.8 million school- and grade-specific digital classroom supply lists. With each list shopped by an average of 23 families per season, it's no wonder top brands and retailers partner with us to tap into this \$38 billion dollar industry.

Land your brand on verified supply lists nationwide

With more than 70% of parents buying a specific brand when it's included on their child's required school supply list, key consumer brands like Crayola, Kleenex, and Elmer's look to us to increase their brand presence on those lists. With 29 distinct product categories comprising the top 50 requested items on supply lists, a category sponsorship offers a powerful opportunity for your brand to garner a greater share of the back-to-school spending on supplies.

We are the data driving major retailers' school supply initiatives

We are the list data provider behind the school supply merchandising for major retailers like Amazon, Walmart, and Target.



TeacherLists by the numbers

64,395 schools
and
11,350 districts

across the United States
have back-to-school
supply lists on
TeacherLists.com



1,800,000
classroom supply lists
can be found on
TeacherLists.com



41,331,000 families
were provided with an easier way to buy
back-to-school supplies



Families can now find their school supplies lists on
8 major retail sites
and can purchase their supplies from 6 retailers on TeacherLists.com



17 Trusted
back-to-school brands
are proud TeacherLists sponsors



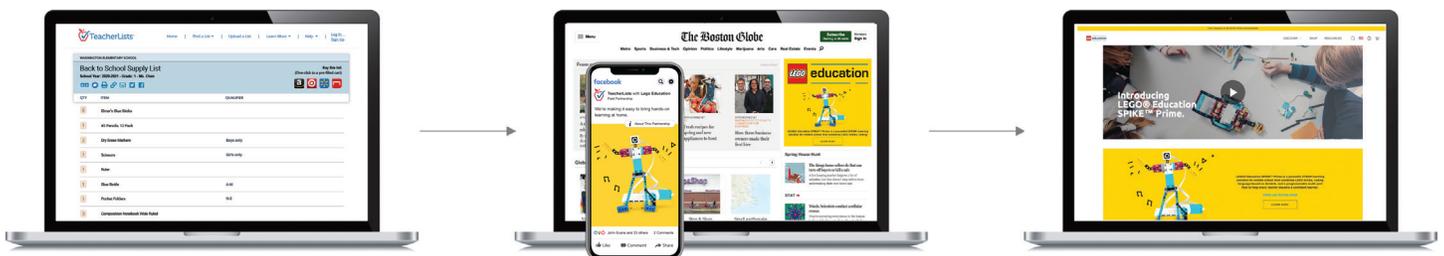


Reach and influence high intent consumers

Millions of highly engaged parents browse and shop their children's grade-specific school supply lists using our digital platform, TeacherLists.com, which means we're able to deliver first party targeted ads that reach your exact audience using data like child's age, grade, and geographic location. While parents consume media across all formats, your ads display regularly, keeping you top of mind. TeacherLists and PTO Today platforms also allow us to reach and target teachers and community influencers (PTO and PTA leaders) through audience-specific campaigns.

Recency from back-to-school shopping list views indicate in-market shoppers

Reach and influence your target audience with campaigns that drive engagement with your message



Pricing

Contact us for pricing based on audience, segmentation variables, volume and campaign timing.

Retargeting ad CTR

0.75%-0.82%

vs. industry avg. of .07%

Ad types

Campaigns deliver both display and responsive formats, including an option to provide video.

As a default, ads are blocked from being served on sites that are overtly sexual, unduly crass, or sexually inappropriate for a family audience. In addition, sites that denigrate any person or group (e.g., race, religion, gender, gender identity, sexual orientation, special needs) or play on negative stereotypes are also excluded. This is done directly through the Google platform.

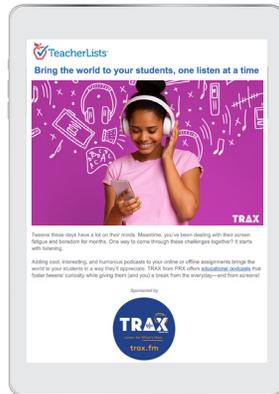




Teachers are a powerful and influential consumer audience

Custom targeted emails

- Reach millions of teachers with your brand and message
- Segment by grade level
- Cost: based on list send size and segmentation CPMs start at \$125



TeacherTalk Newsletter

- Reach 100K of our most engaged teachers with your ad message in our monthly e-newsletter
- Ad size: Custom opportunities available
- Cost: \$4000 per insertion

Learning Library

Engaging, teacher-targeted destination

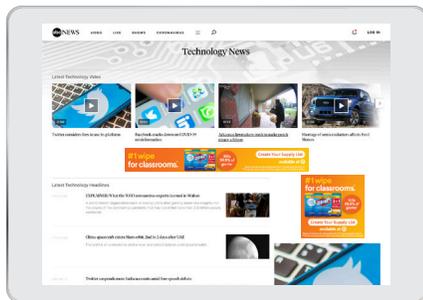
- Includes high-quality classroom lessons and activities
- Feature your own custom-branded activity page
- Cost: \$6000 per lesson



First Party Data Targeted Placement

Reach teachers throughout the year

- While our users browse their other favorite sites online, your message regularly displays, keeping your product top of mind
- Ability to target by location
- Placement via Google Display Network (GDN), Facebook, and YouTube
- CTR benchmark averages 0.78%
- Cost based on targeting and distribution. CPMs start at \$18



Teacher Appreciation Gift Packs

In May, parent leaders seek new ways to celebrate Teacher Appreciation Month. Join the celebration by getting your product sample or literature piece directly into the hands of 100,000 K-8 teachers, mostly women ages 25 to 54.

- Distribution: May
- Deadlines: Late March for commitment, mid-April for samples delivery to fulfillment center
- Geography: National
- Quantity: 100,000
- Category Exclusivity: Yes
- Research Included: Yes, PTO leaders who execute program

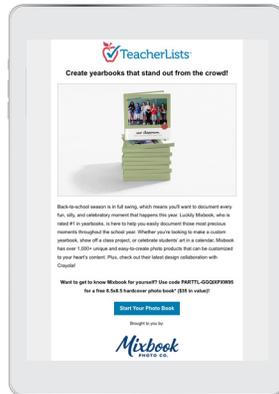




Activate and influence high intent, known parents

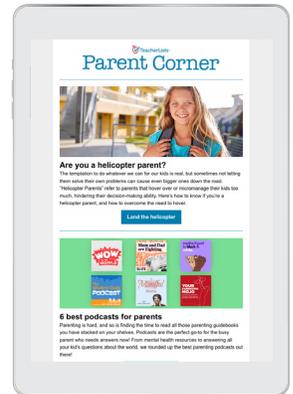
Custom targeted emails

- Reach 400k parents with your brand and message
- Segmentation available based on grade level of child in home
- **Ad size:** Custom opportunities available
- **Cost:** based on list send size and segmentation CPMs start at \$125



Parent Corner Newsletter

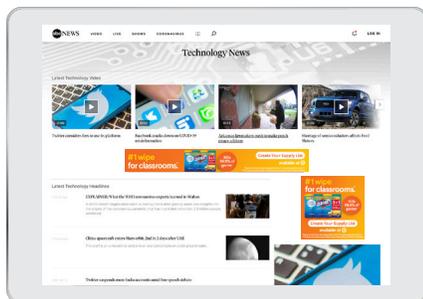
- Reach 400K parents with your ad message in our monthly e-newsletter
- **Ad size:** Custom opportunities available
- **Cost:** \$4000 per insertion



First Party Data Targeted Placement

While our users browse their other favorite sites online, your message regularly displays, keeping your product top of mind

- Ability to target by location
- Placement via Google Display Network (GDN), Facebook, and YouTube
- CTR benchmark averages 0.78%
- Cost based on targeting and distribution. CPMs start at \$18



Back2School Co-op

Through our Back2School co-op program, our network of school PTO and PTA leaders enthusiastically opt in to hand parent gift packs filled with product samples and printed pieces directly to moms and dads at back-to-school events.

- **Distribution:** Mid-August – September
- **Deadlines:** May for commitment, late June for samples delivery to fulfillment center
- **Geography:** National, with options to geotarget
- **Quantity:** 100,000 – 1,000,000
- **Category Exclusivity:** Yes
- **Research Included:** Yes, parents who receive gift packs





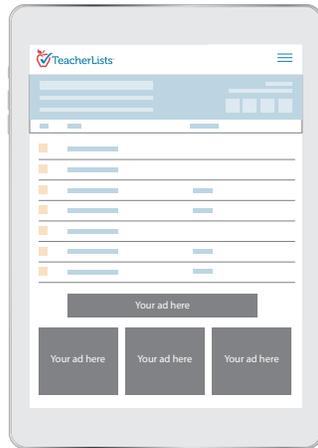
Data-driven digital that gets parents buying

Highly engaged parents access and shop their children's specific school supply lists using our platform, [TeacherLists.com](https://www.teacherlists.com), which means we're able to deliver your brand message to millions of back-to-school shoppers.

"On the list" digital package

Engage families in back-to-school shopping mode

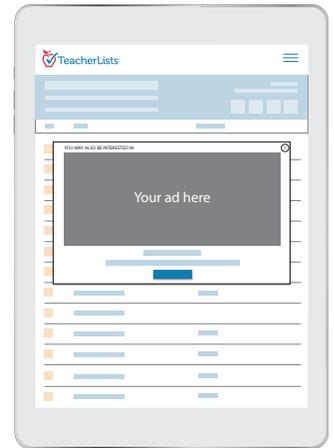
- Ad placement on every school supply list viewed on TeacherLists.com
- Guaranteed impressions linked to your destination of choice
- Runs July 1 - September 30, 2023
- Packages are CPM based



Exclusive brand pop-up

Timely message in front of shopping parents

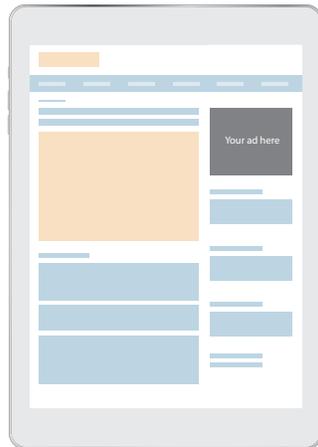
- Modal banner displays 8 seconds after each classroom supply list view
- 5MM guaranteed impressions linked to your destination of choice
- Single sponsor opportunity
- Runs July 1 - September 30, 2023
- Cost: \$100,000



First Party Data Targeted Placement

Reach your exact audience throughout the year

- Your campaign regularly displays while our parents browse their favorite sites online, keeping your brand top of mind
- Ability to tightly target, including location and ages of children in the HH
- Placement on Google Display Network (GDN), Facebook, and YouTube
- CTR benchmark averages 0.78%
- Cost: CPM basis based on final buy tied to impressions level and any segmentation



Amazon Add-it

Placing your product right into carts

- Remind parents your brand is essential for back to school
- We will add your product to the "You May Also Need" section when parents choose Amazon from TeacherLists.com
- Parents just click add and the item will be placed in their cart
- Runs July 1 - September 30, 2023
- Cost: \$10,000

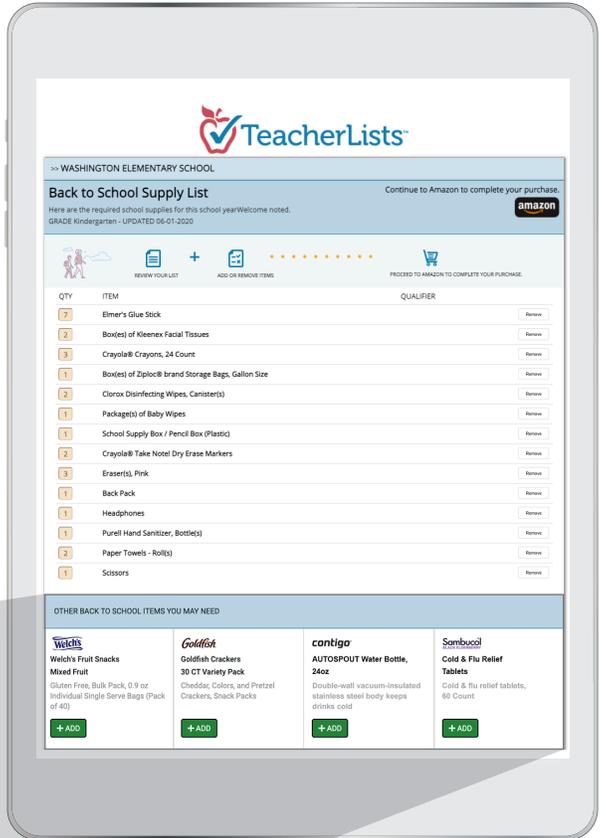




Get your brand immersed in the back-to-school shopping experience with one-click add to cart



Remind parents that your product is an essential back-to-school item with a branded inclusion on our Amazon shopping experience page. When parents choose to shop via Amazon from TeacherLists.com, they'll see your item included as a "You May Also Need" listing. With one click, parents can add your item to their Amazon shopping cart.



Program

- Runs July 1 – Sept. 30, 2023
- Commitment by: June 1, 2023
- Cost: \$10,000

OTHER BACK TO SCHOOL ITEMS YOU MAY NEED

| | | | |
|---|---|--|--|
| <p>Welch's Fruit Snacks Mixed Fruit Gluten Free, Bulk Pack, 0.9 oz Individual Single Serve Bags (Pack of 40)</p> <p>+ ADD</p> | <p>Goldfish Crackers 30 CT Variety Pack Cheddar, Colors, and Pretzel Crackers, Snack Packs</p> <p>+ ADD</p> | <p>contigo AUTOSPOUT Water Bottle, 24oz Double-wall vacuum-insulated stainless steel body keeps drinks cold</p> <p>+ ADD</p> | <p>Sambucol Cold & Flu Relief Tablets Cold & flu relief tablets, 60 Count</p> <p>+ ADD</p> |
|---|---|--|--|



OFF TO COLLEGE

CollegeCheckLists.com

Our goal is simple.

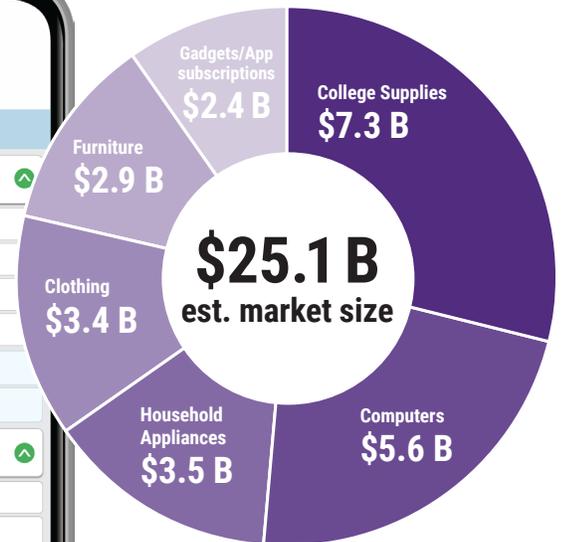
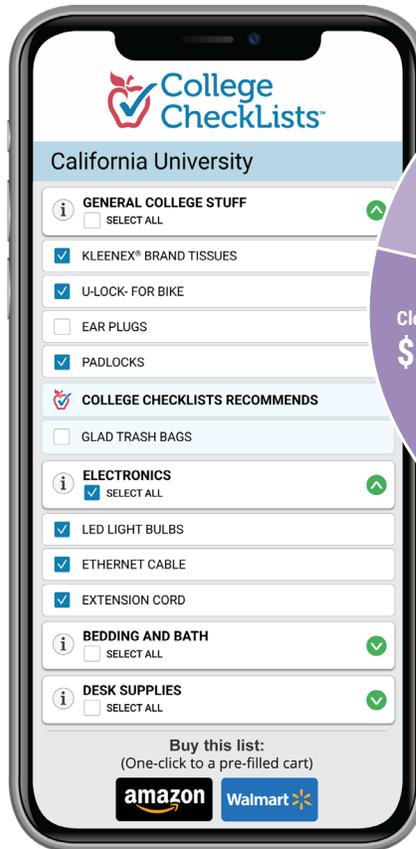
We help college-bound students to find and shop for everything they need for college. From acceptance letter to move-in day, College CheckLists™ is the go-to community students can count on for the countdown to college. We are The Off To College destination helping students arrive prepared at their college destination.



Capture a greater share of the \$25B dollar Off To College spend

The average student spends \$1,400 across many retail categories before they arrive on campus. But, different than our TeacherLists™ K-12 school supply list solution (Back To School), where shopping happens in a tight window, College CheckLists drives Off To College sales over several months.

With our step-by-step process, it's easy to search and select from 2,000+ college or dorm-specific packing lists available on College CheckLists. And, just like TeacherLists, each list shows what to bring (plus what not to bring!) to start the school year. To choose all the items they need, students simply check boxes and then - with just one click - prepopulate the shopping cart for purchase and delivery by a major retailer.



CollegeCheckLists.com

The Off To College solution helping students find and shop for everything they need to be prepared for college

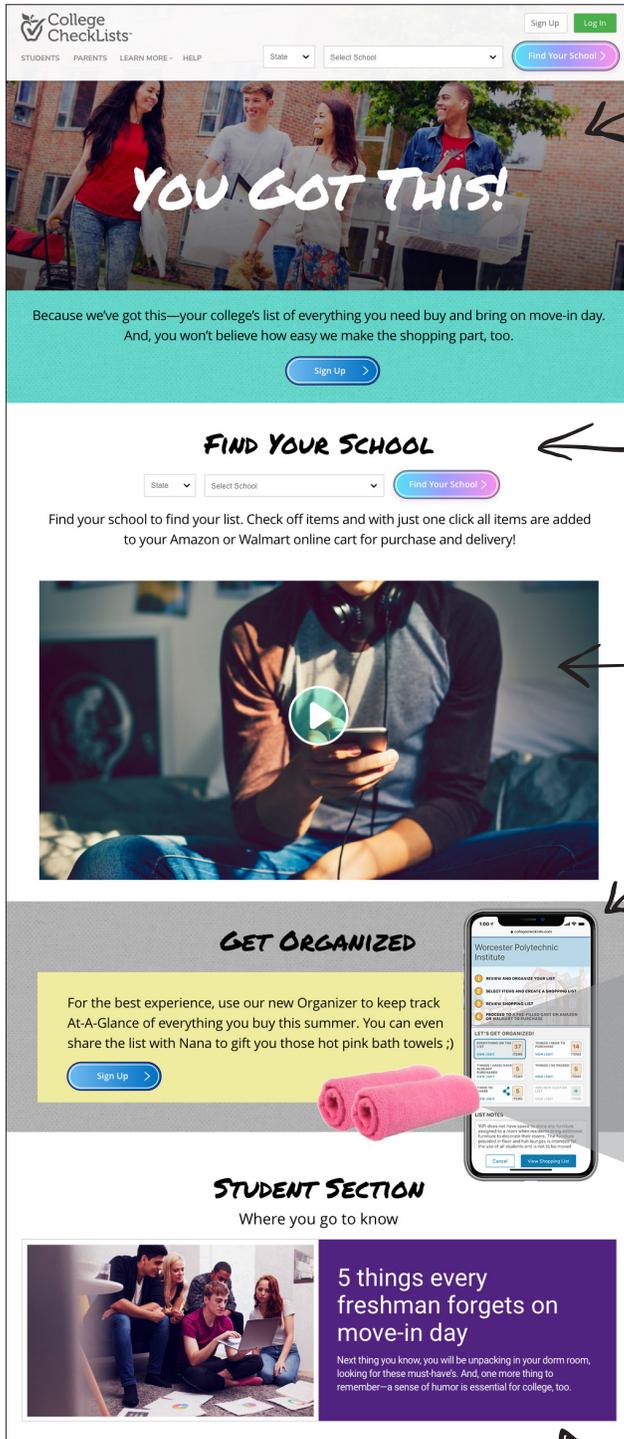
School Family Media®

INQUIRIES:

Jamie Engel

jengel@schoolfamilymedia.com





COLLEGE CHECKLISTS HOMEPAGE

FIND YOUR SCHOOL

COLLEGE CHECKLISTS WHY + HOW VIDEO

ORGANIZER TOOL EXPLAINED

| LET'S GET ORGANIZED! | |
|---|----------|
| EVERYTHING ON THE LIST VIEW / EDIT | 37 ITEMS |
| THINGS I NEED TO PURCHASE VIEW / EDIT | 14 ITEMS |
| THINGS I HAVE/HAVE ALREADY PURCHASED VIEW / EDIT | 5 ITEMS |
| THINGS I'VE PACKED VIEW / EDIT | 5 ITEMS |
| THING TO SHARE VIEW / EDIT | 5 ITEMS |
| ADD NEW CUSTOM LIST VIEW / EDIT | + ITEMS |

For the best experience, sign-up for the Organizer! At-a-glance, the tool shows all items to buy and a student's progress - purchased, not yet purchased, and already owned. Students just sign-up for an account to manage their many shopping adventures.

TAKES USER TO STUDENT CONTENT

Sponsorship Benefits

- Targeted sales opportunity during key months leading-up to college start date
- Brand awareness to start 1:1 consumer relationship with first-time purchasers, and to influence life-time brand loyalty (LTVC)
- Expert list sourcing, with patented UPC matching and retailer connection
- First-mover brands will receive category item exclusivity and rights to first renewal as platform expands

Marketing Support

- College Student Affairs Office outreach
- Advice and content features about Off To College to prepare students and parents
- Brand promotions and social media engagement
- Partnerships with key brands in the college space, including Her Campus, ULoop, Stuff2College & more

